

# Statement of intent

## Context

Delegates at the London 'Connecting with health and care' seminar were asked to put together a 'statement of intent' for how they would approach health commissioners to promote their services.

We have reproduced the statement of intent below. Delegates - including two Primary Care Trust commissioners - emphasised:

- what the home improvement agency is
- the outputs they had achieved, and
- why this should be of interest to commissioners.

The statement focuses on the national indicators that were 'ticked' and how the service falls into the DH world class commissioning agenda. With the right data and methodology, delegates said they would also quantify the actual saving that HIA services could make to the PCT. (For example, the work done potentially prevented:

- X broken hips at a cost of £Y per operation
- X admissions with respiratory disease at £Y per case, and
- X admissions into residential care at £Y per admission).

## The statement

### What do we do?

We support vulnerable people to live safely, independently and with dignity in their own homes.

### What have we done in one year?

- 700 aids and adaptations.
- 2,000 handyperson jobs.
- 3,000 enquiries for advice and support to roughly 10% of the over-65 population.

### Why should you be interested?

We can save you money and help you address your priorities with the following:

- LAA N1137, N1139, N142, N1187
- World class commissioning, stimulating the market and improving health and wellbeing.

- Partnership working, for example, with the voluntary sector.

### **How will we do this?**

- Reduce admissions to hospitals
- Reduce need in social care provision
- Reduce excess winter deaths and accidents
- Help you develop methods to evident effective outcomes
- Immediate cost savings
- Long term savings at service delivery level
- Health and wellbeing outcomes.

### **What are we looking for?**

Funding to boost our activity, in line with needs identified in JSNA which indicates:

- Neglected private sector
- We'll work in partnership
- Numbers of admissions for CHD respiratory diseases falls.

### **Our greatest challenge**

Investing in preventive services is difficult in a recession.

If you commission jointly we can achieve greater economies of scale. Larger benefits for the same number of pounds.

Help is needed; let's turn numbers into payback for Health & Social Care.