

Greater Manchester Health Partnership

Maximising the Third Sector's Contribution to
Health and Addressing Health Inequalities

Neil Walbran, GMCVO

25th June 2009



GMCVO
Greater Manchester Centre
for Voluntary Organisation

'For a strong, diverse and influential voluntary sector'

GMCVO

- Works across Greater Manchester
- Works through partners in each district and diversity organisations that reach seldom heard communities
- Formal partnerships with AGMA, the GMPTA and AGMPCTs
- Lead body for the Third Sector with reference to the GM Multi-Area Agreement



Health Partnership Project

- GMCVO member of Health Leadership Group
- Audit Commission review of Health Inequalities 06/07
- Pledge to reduce Health Inequalities signed
- Initial project funded to scope out work necessary to build involvement of sector – combines four elements



HPP - Four Elements

- Building Positive Partnerships
- *Informing Commissioning*
- *Supporting Commissioning*
- Supporting Localities



Informing Commissioning

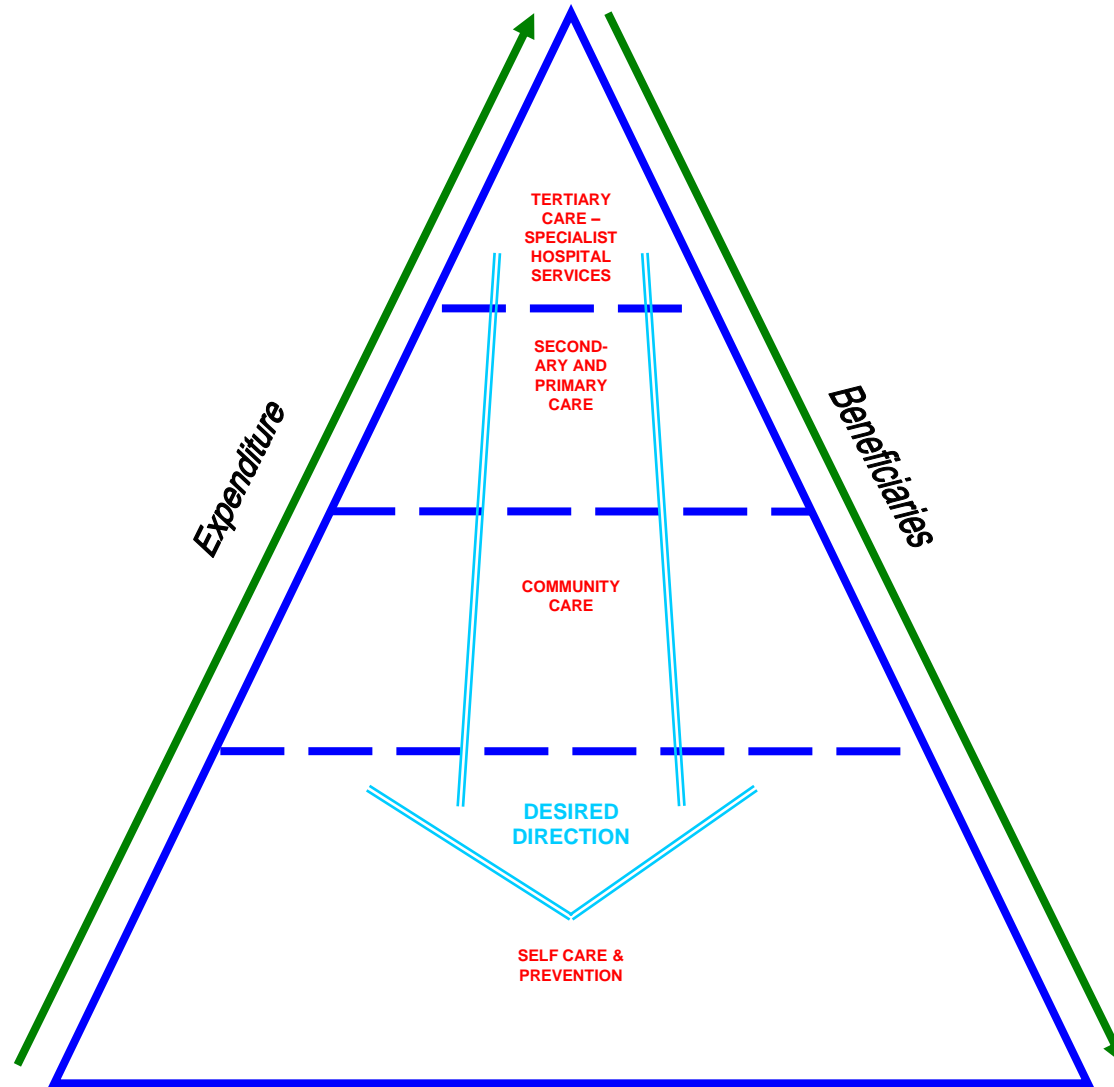
Bringing clarity on the third sector 'market offer' to commissioners

'Directory of Third Sector Services'

- Ongoing piece of work – soon to be web-based
- Local providers mapped & at your fingertips
 - Reduce transaction costs
- Evidence-base for what Third Sector does best in a commissioner-friendly language

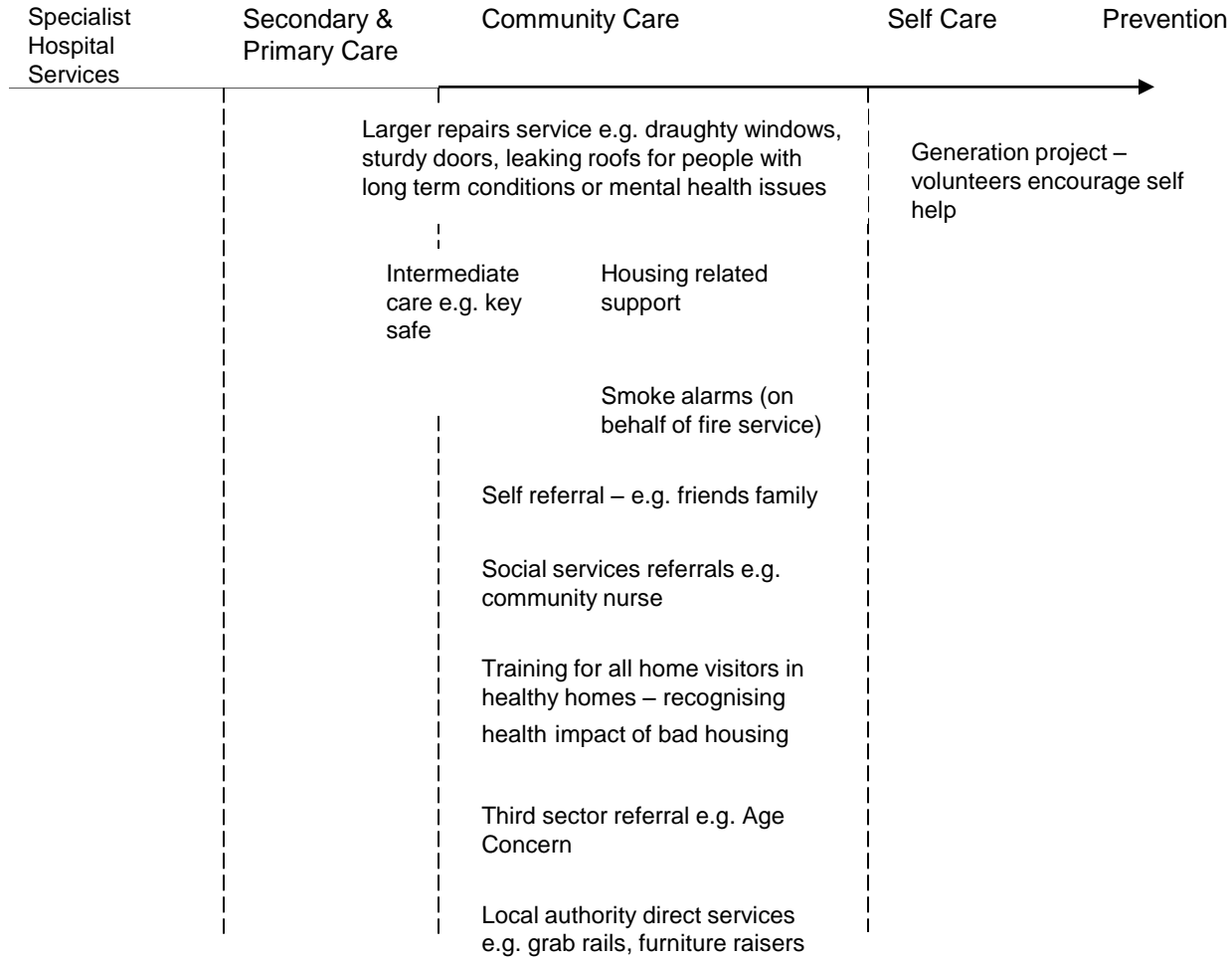


Care Pathway



Mapping Example – Manchester Care & Repair

Care continuum/points of operation/referral



The Challenges

- Providers
 - Health Impact Assessment
 - Professionalising and Quality
 - Mission drift
- Commissioners
 - Negotiated Tendering Process
 - Balance across sector spending



Supporting Commissioning

‘Commissioning: Possible’

Third Sector Organisations’ experiences in
Public Sector Commissioning

- Qualitative analysis with recommendations
- Willingness to engage from both sides
 - No support framework for engagement
- Highlights good practice
 - No one shining example
- No GM consensus from commissioners & little flexibility

<http://www.gmcvo.org.uk/?q=node/1098>

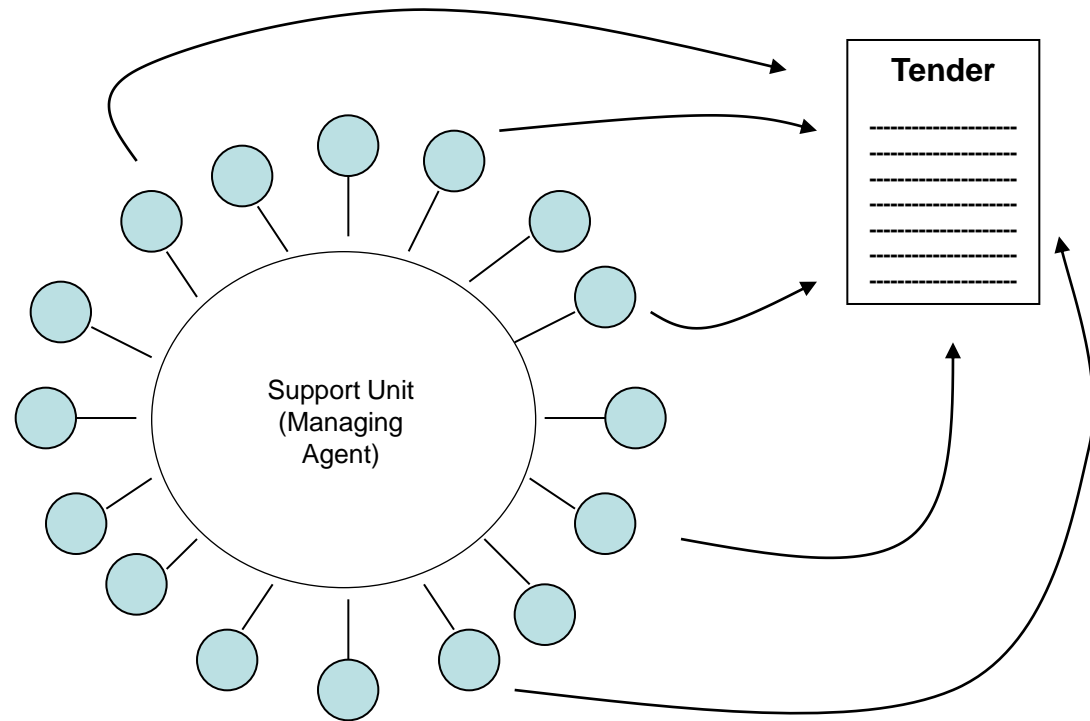


Working Together

- Greater Manchester Third Sector Health & Well-being Consortium
 - Contracting opportunities
 - Success in Sheffield – sheffieldwellbeing.org.uk
 - Clusters around specialities
- Sustainability for smaller providers through the supply chain



Hub and Spokes Model



Health Commissioning

- SHA & NHS Next Stage Review
- **‘Transforming Community Services’**
- NW Event – ‘Time for Change’
- Next Stage – **‘Meet the Commissioners’**

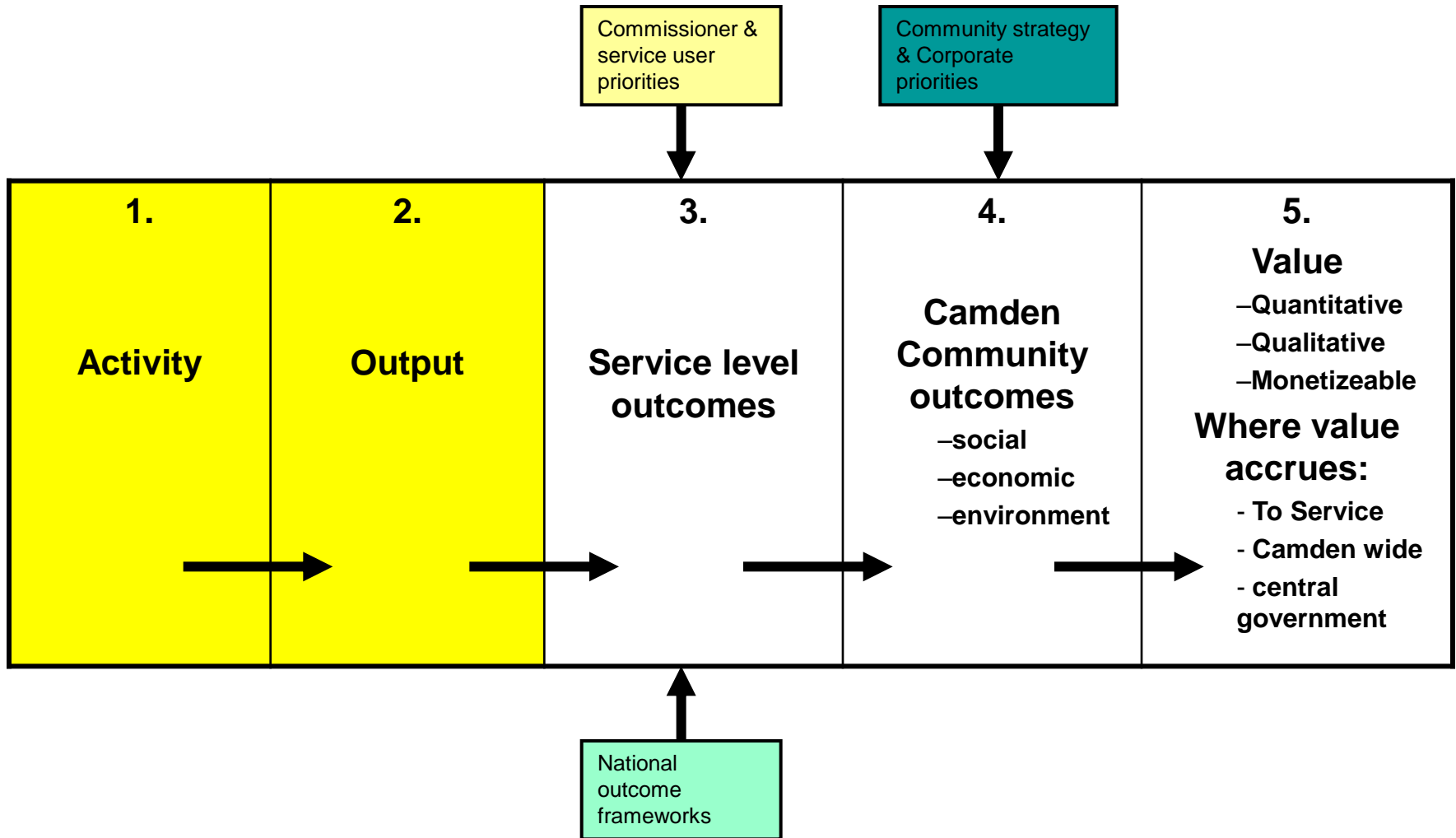


A Two-way Street

- Influencing Commissioning
- New Models and Systems
- New Economics Foundation
- Sustainable Commissioning Model



Sustainable Commissioning Model



Why commission outcomes?

- Focus on service users
- Value provider expertise
- Encourage innovation / sustainable procurement
- Achieve strategic economic, environmental and social impacts
- Maximise value for money
- Understand return on our investment
- Successful pilot in Camden
- Now being trialled in Salford
- www.procurementcupboard.org



Contact Details

Neil Walbran
(Health Partnership Officer)
0161 277 1036
neil.walbran@gmcvo.org.uk

Beth Sharratt
(Communication & Admin Officer)
0161 277 1029
beth.sharratt@gmcvo.org.uk

